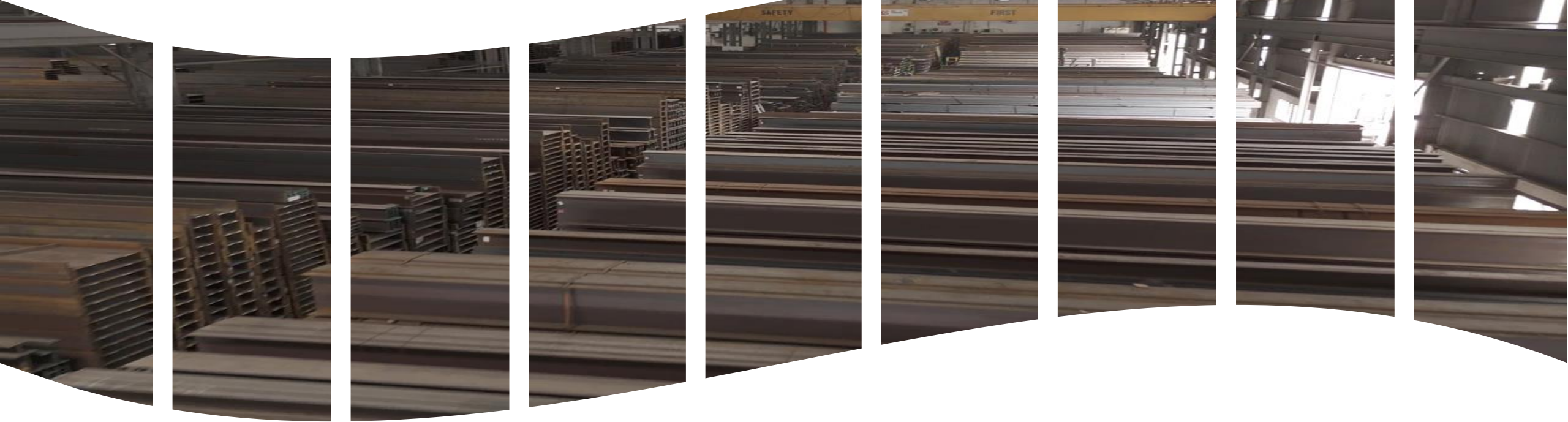




ALLIANCE • YIELD • SUSTAINABILITY



# 13<sup>TH</sup> ANNUAL GENERAL MEETING

PERFORMANCE OVERVIEW & OUTLOOK

## DISCLAIMER

- The following presentation contains forward-looking statements regarding future events and expectations statements by the management of AYS Ventures Berhad (“AYS”), relating to financial trends for upcoming periods compared to the results for previous periods.
- Forward looking information is based on management’s current views and assumptions including, but not limited to, prevailing economic and market conditions. Our business operates within a constantly evolving macro environment. Therefore, any statements in this presentation that is not a historical fact constitutes a forward-looking statement. Such statements involve known and unknown risks, uncertainties and other factors that may cause AYS’s actual results, performance or achievements expressed or implied by these forward-looking statements.
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# Our Core Values

**ALLIANCE** • **YIELD** • **SUSTAINABILITY**

# A

## Alliances

Creating an effective, strong & successful collaborations and joint ventures with various stakeholders to work towards common goals' and objectives

# Y

## Yield

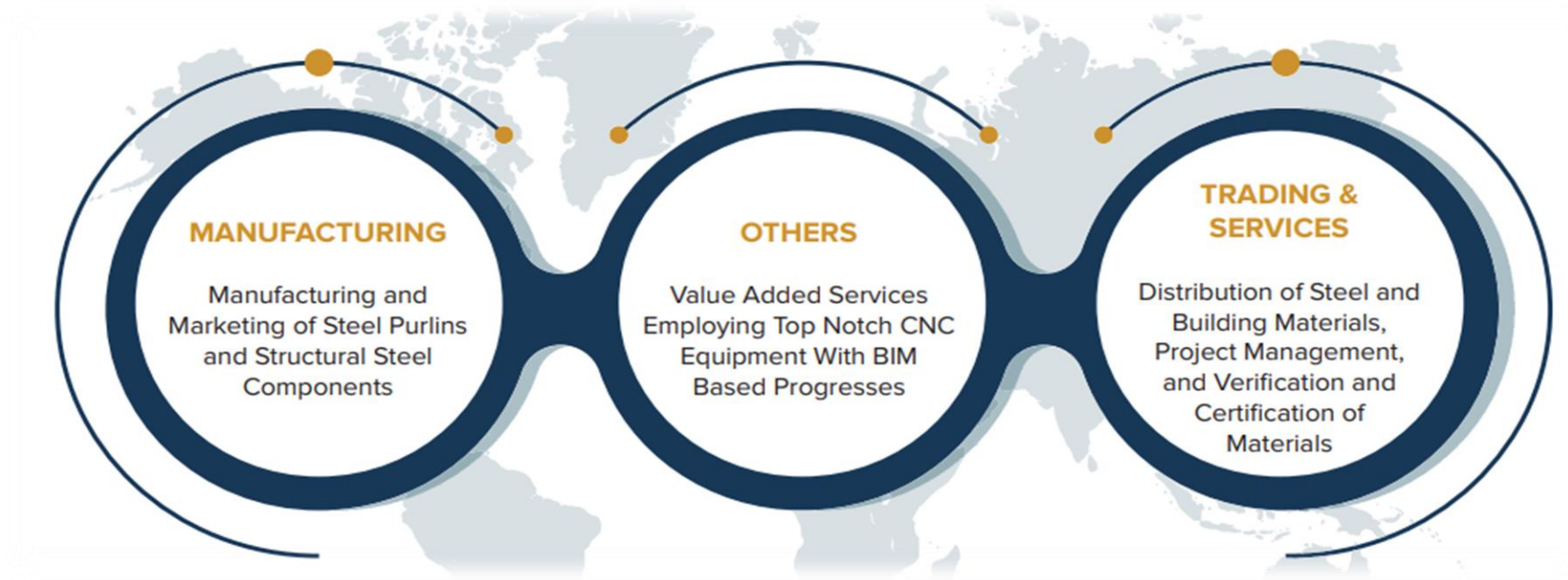
Continuously exploring quality and high yield investments through alliances with various stakeholders to generate sustainable positive returns to stakeholders

# S

## Sustainability

Creating sustainable business model that is both financially sound and environmentally conscious while ensuring a balance between economic growth, environmental care and social well-being

## WHAT WE DO



## MOVING FORWARD AS ONE-STOP SOLUTION-BASED STEEL CENTRE

We are expanding our regional reach with aims of becoming a premier provider of value-added steel solutions in the steel industry.

This transformation will enable us to be more cost-competitive and to offer time and cost savings, to better serving the evolving needs of our customers.



## KEY OPERATING ENTITIES

### Ann Yak Siong Hardware

- Sold **220,668 MT** of various steel structure
- **13 acres** warehouse facilities in Malaysia
- Strong presence throughout the **APEC** region

### Steelaris

- Sold **99,080 MT** of various steel structure
- **6.4 acres** warehouse facilities in Singapore
- Exports to more than **10 countries**

### AYS Marketing

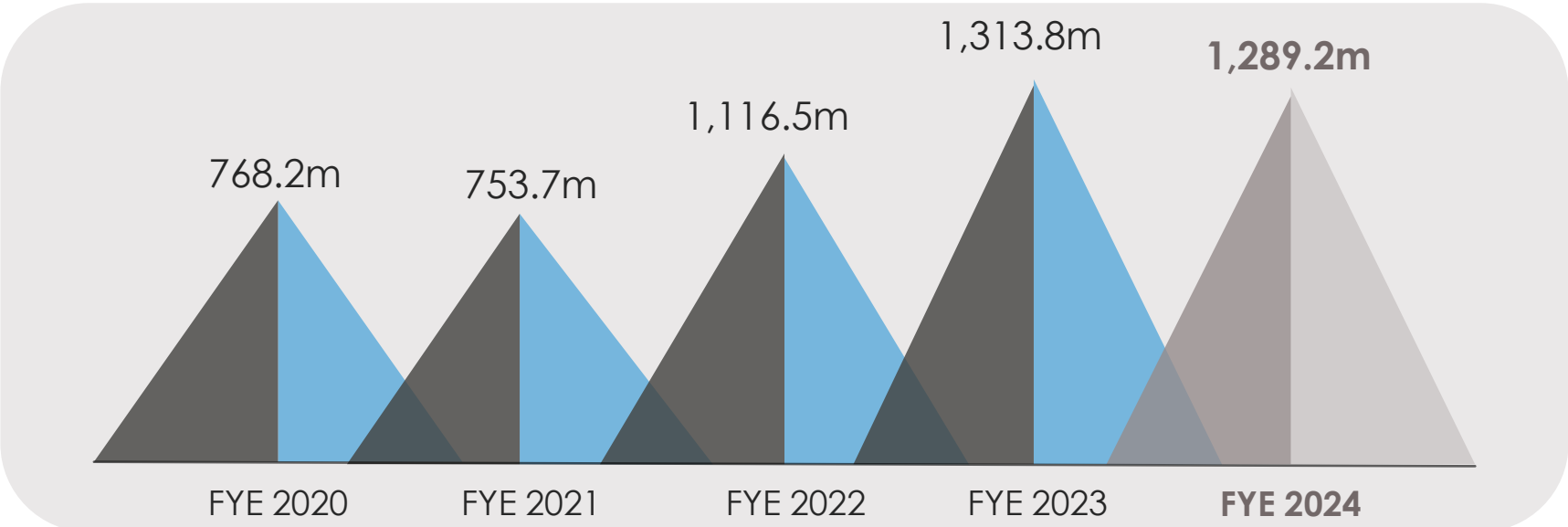
- Sold a total of **22,045 MT** of various steel products
- Sold various types of building materials such as Cement, BRC, Pipe, Wire, Roofing & Sanitary

### CH Yodoform

- Manufactured **13,673 MT** of Purlins & Steel Structural Components
- Provided **46,422m<sup>3</sup>** of Blasting & Painting services
- **83,000** square feet one-stop-steel centre processing plant



Revenue (RM)



Compound Annual  
Growth Rate  
("CAGR")  
2020 – 2024

13.82%

Profit After Tax



|      |             |
|------|-------------|
| 2023 | RM 42.0334M |
| 2024 | RM 20.839M  |

Basic EPS



|      |          |
|------|----------|
| 2023 | RM 0.096 |
| 2024 | RM 0.045 |

Net Asset per Share



|      |                 |
|------|-----------------|
| 2023 | RM1.06 / share  |
| 2024 | RM 1.10 / share |

Gearing Ratio



|      |            |
|------|------------|
| 2023 | 0.99 times |
| 2024 | 0.97 times |

## FINANCIAL POSITION ~ FYE 2024 VS FYE 2023 (RM'000)

### Property, Plant & Equipment



+ 7.70%

RM136,468  
FYE2023: RM126,706

### Investment Properties



+ 3.20%

RM58,613  
FYE2023: RM56,798

### Inventories



+ 3.01%

RM545,115  
FYE2023: RM529,176

### Trade Receivables



- 11.12%

RM285,817  
FYE2023: RM321,565

### Cash & Cash Equivalents



+ 27.97%

RM28,634  
FYE2023: RM22,375

### Bank Borrowings



+ 2.23%

RM446,885  
FYE2023: RM437,143

### Trade Payables



- 11.99%

RM122,144  
FYE2023: RM138,777

### Total Equity

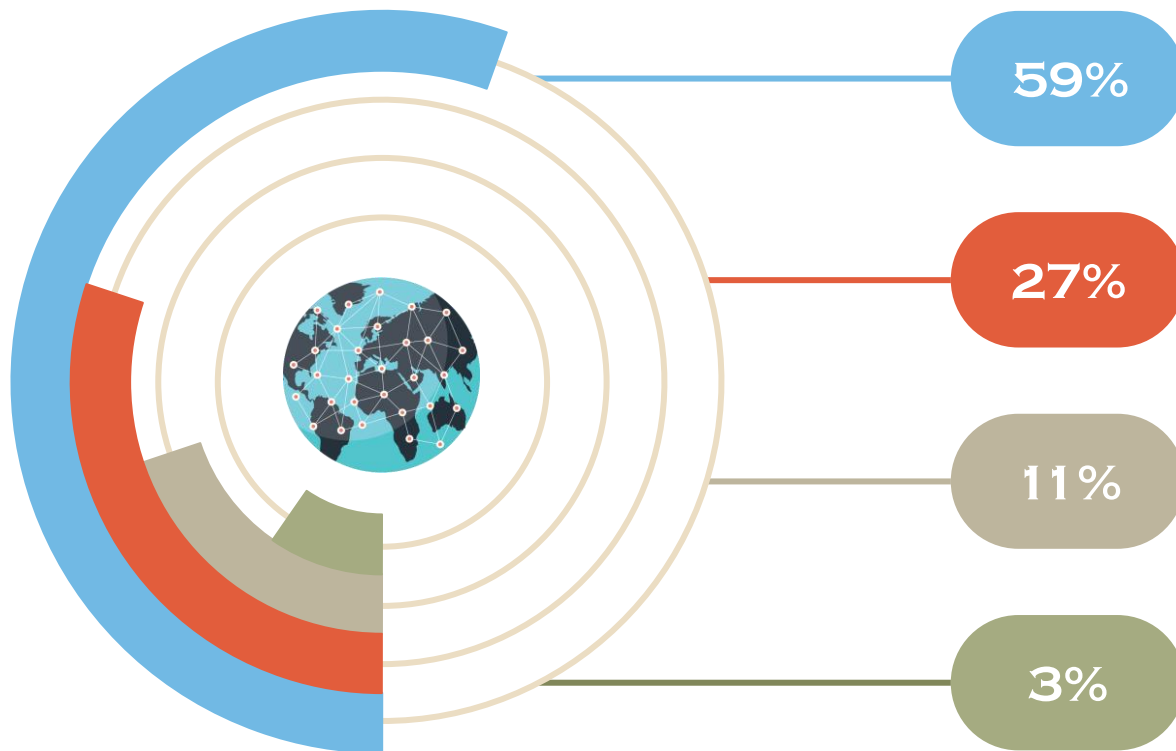


+ 4.21%

RM482,502  
FYE2023: RM463,026

# GEOGRAPHICAL MARKET INFORMATION

Group Revenue, External Sales



## Malaysia

RM764.253 Million  
FYE2023: RM729.424 Million

## Singapore

RM348.629 Million  
FYE2023: RM392.854 Million

## Asia-Pacific Economic Cooperation Countries

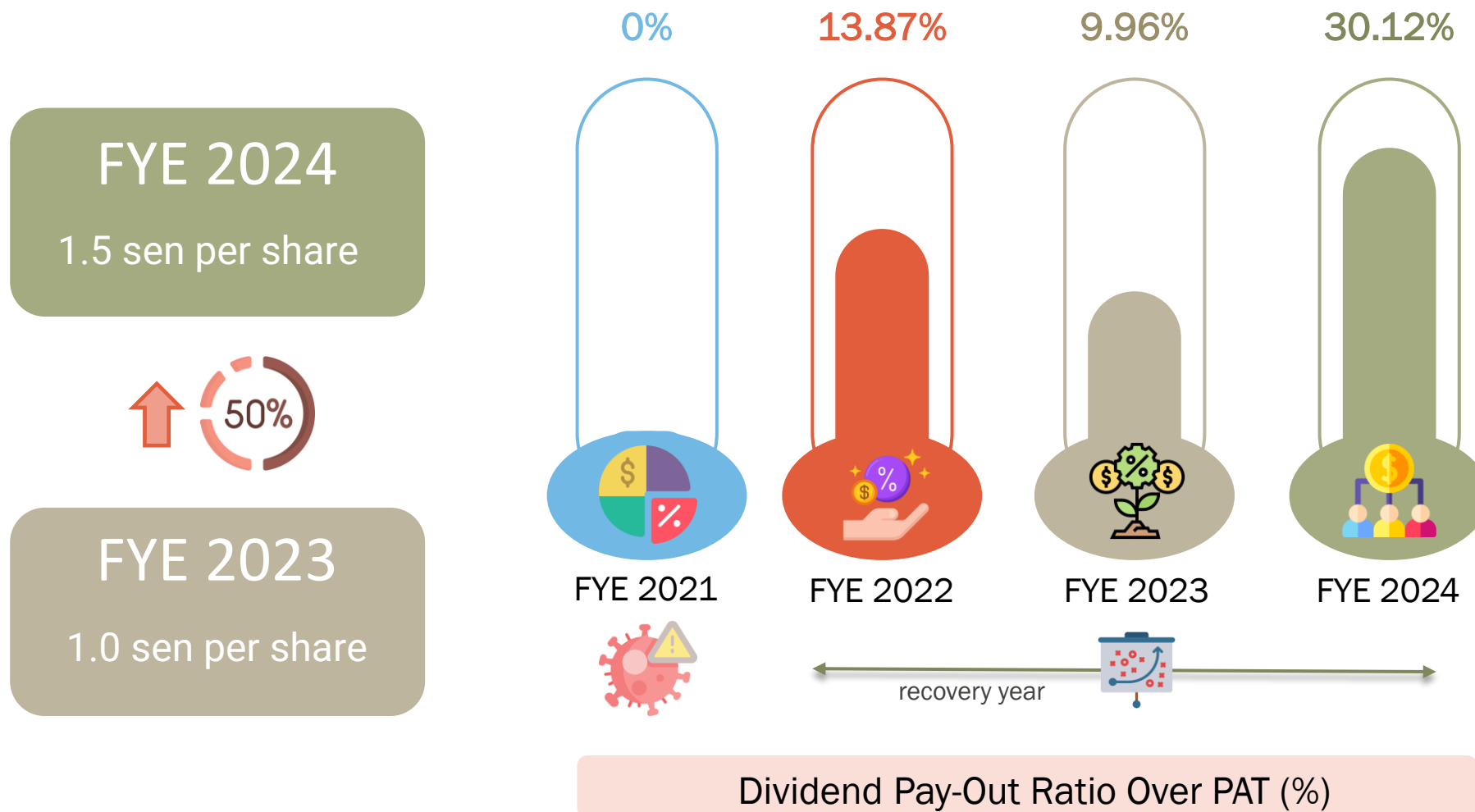
RM141.078 Million  
FYE2023: RM175.307 Million

## Other Countries

RM35.279 Million  
FYE2023: RM16.180 Million



## DIVIDEND PAYMENT



# MARKET REVIEW & OUTLOOK



MALAYSIA

## Record FDI in 2023 shows the world is still confident in Malaysia, says Anwar



## Strong spillover from mega infrastructure projects in Q2

By Bernama - April 15, 2024 @ 11:06am



## Data centres make up the bulk of RM144.7bil in approved digital investments



ECONOMY

Wednesday, 24 Apr 2024  
5:46 PM MYT

Related News

The Star



## Malaysia's economy to remain resilient in 2024 & 2025: IMF, economists

By S. Joan Santani - May 16, 2024 @ 6:35pm



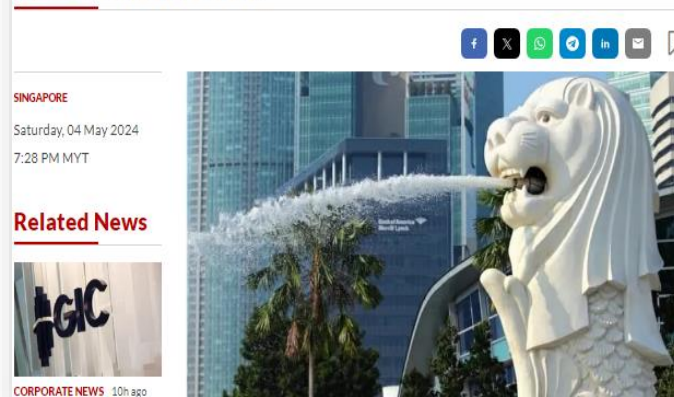
## Economical Outlook in Malaysia

- Malaysia recorded highest-ever approved investments of RM329.5 billion in 2023 and the momentum expected to sustain in 2024;
- Attracted billions of dollar in data centre investments including from Google, Nvidia, Microsoft & etc;
- RM90 billion allocated for development fund in Budget 2024 to keep construction industry busy;
- Construction's value of work done recorded double-digit growth in 1Q2024; and
- 1Q2024 GDP's growth rate at 4.2% exceeding forecast of 3.9%.

# MARKET REVIEW & OUTLOOK



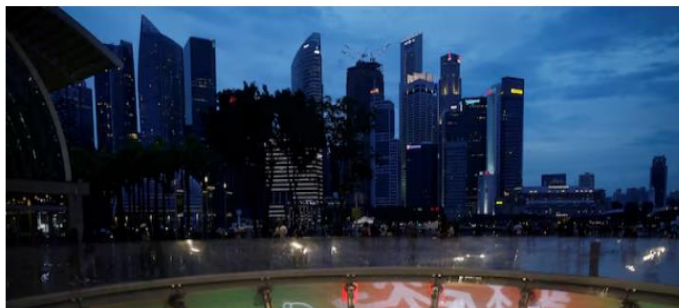
## Singapore's FDI up 10 per cent to a total of RM752bil IN 2023



## Singapore posts fastest growth in 18 months as outlook improves

By Xinghui Kok

May 23, 2024 1:30 PM GMT+8 · Updated a month ago



## \$32b to \$38b in construction contracts expected to be awarded in 2024: BCA



## Singapore's Wong and Malaysia's Anwar say both countries' ties can be Asean model

• Singapore PM Lawrence Wong and his Malaysian counterpart Anwar Ibrahim say they hope to settle outstanding issues by their next retreat

[Listen to this article](#)



Published: 6:34pm, 12 Jun 2024



## Economical Outlook in Singapore

- Singapore's FDI reached S\$214 billion in 2023, an increase of 10% over the previous year;
- Singapore's economy grew 2.7% in 1Q2024, the quickest pace in 18 months;
- Construction demand is projected to be between S\$32 billion and S\$38 billion;



# CHALLENGES IN THE BUSINESS ENVIRONMENT

## Global Business Environment

- Continued Deglobalisation – Some nations have prioritised local supply chains for stability & growth;
- Global Economic Uncertainty – Slow growth expected in the US and EU;
- Geopolitical Instability – Ongoing trade wars between major economies

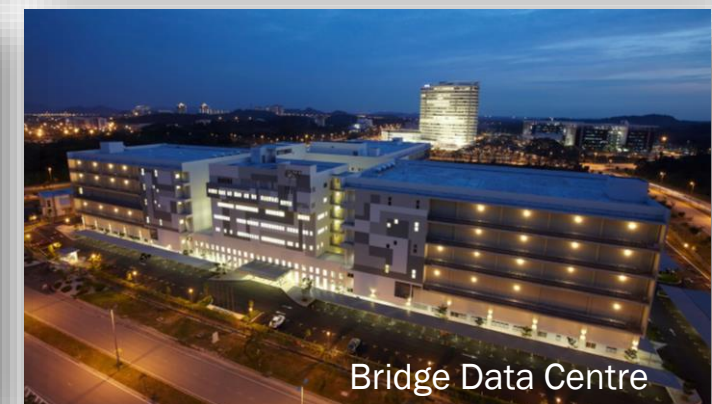
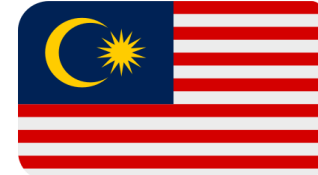
## Malaysia's Business Environment

- Weakened Ringgit Malaysia – against most foreign currencies
- Weak Wage Gain – marginal growth in real wages poses a threat to private consumption
- Subsidy Rationalisation – Increased cost of doing business



## LOCAL PROJECTS UNDERTAKEN IN FY2024

- Bridge Data Centre;
- YTL – NVIDIA Data Centre;
- RTS Depot;
- Intel's Factory in Kulim;
- Merdeka 118 Mall;
- KLCC Lot L & M;
- Intel Pelican Projects;
- Sejingkat Bridge in Sarawak;
- Samsung SDI's Battery Plant;
- MRO facilities in KLIA;
- Various Warehouses/Factories.





## OVERSEAS PROJECTS UNDERTAKEN IN FY2024

- MRT Depot;
- RTS Singapore;
- Shell's Sparta's Project;
- Petrobras' Floating Production Storage & Offloading Vessel;
- TenneT's and Empire's Windfarm;
- BRO for HDB Singapore;
- Greater Southern Waterfront;
- North South Corridor;
- Tuas Port Mega Dockyard;
- Keppel Tower Singapore.





# THANK YOU

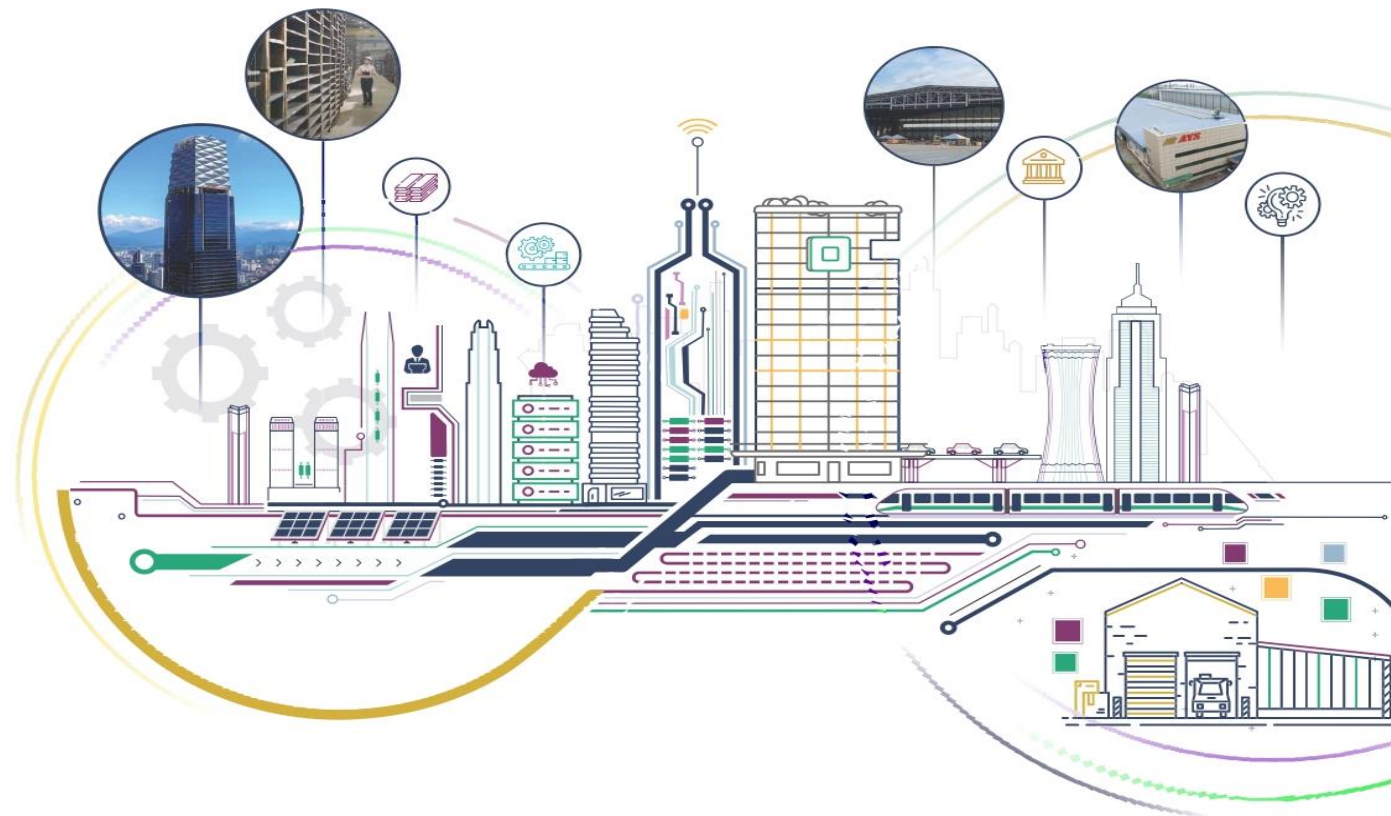
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## DRIVING THE **FUTURE** WITH STEEL

**ALLIANCE • YIELD • SUSTAINABILITY**